

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 147 - JANUARY 2024

Thank You, New Jersey, For A Successful 2023

by Stacee Collier, Marketing Communications Specialist for GovDeals



Throughout 2023, we had the privilege of experiencing significant moments of growth and fostering meaningful connections with our clients in New Jersey, working together to create a better future for surplus. Participating in our marketplace allows us all to strive toward a more sustainable future. We at GovDeals are grateful for your continued support!

It has certainly been an exciting year for the state of New Jersey. During 2023, a collective of 452 sellers in the state sold more than 7,000 items, accumulating \$13.2 million in surplus revenue for their agencies! This year our New Jersey clients sold everything from real estate, heavy equipment, cars, trucks, and SUVs, to computers, office equipment, and furniture.

Some highlights from the year include:

- A Community Center:** After Lacey Township opened its new Charles A. Smith Community Center, it partnered with GovDeals to sell the former [Lacey Community Center](#). At the close of the sale, the agency was able to garner \$1.5 million in revenue.
- A LOT of Buses:** The [New Jersey Transit Authority](#) sold their decommissioned buses in a dozen large auctions, clearing out several yards of space and gaining six figures in revenue for the agency.
- Tier Success:** Controlled Auctions allowed the [Milburn Board of Education](#) to restrict their computer equipment auctions to certified e-recycling companies only. As a result, they earned \$135,000 while saving more than 100 hours of labor!

Our clients in New Jersey never disappoint us with their variety of surplus. Thank you for doing business with us and contributing towards our mission of reducing waste and creating a more sustainable future for surplus!

If your county is interested in using the GovDeals platform through our partnership with the New Jersey Association of Counties, please contact Mike Baker at 609-713-7888 or by email at mbaker@govdeals.com. You can also visit www.govdeals.com/become-a-seller to get started.

Here's to a successful 2024!

GovDeals®
A Liquidity Services Marketplace

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NJ Public Sector-Thomas Edison State University Educational Benefit Webinar

Study with the Leader in Online Education!
THOMAS EDISON STATE UNIVERSITY

This LIVE EVENT will be held Wednesday, January 10, 2024

1:00pm-2:00 pm

The NJ Public Sector Employee Education Benefit is Ready for You!



Register NOW for this Informative Meeting

Come with your questions – we will have a live Q&A!

Can't make the webinar? Please feel free to [schedule an appointment](#) to get more information and have your questions answered.



NJAC Save the Dates!

NJAC Conference Committee Meeting

January 19, 2024

Trenton, New Jersey

(Contact our office if you would like to participate on the committee)

NJAC Reorganization

January 26, 2024

Trenton, New Jersey

(Limited hosting opportunities are available contact loren@njac.org)

NJAC Celebration of County Government

May 1-3, 2024

Atlantic City, NJ







Year End Summit on Homelessness

Rellevate: Redefining Public Sector Disbursements

by Donna Moore, Public Sector Consultant for Rellevate

Rellevate is a leader and one of the fastest-growing fintech companies in the disbursement industry today.

We are focused on developing new and flexible technologies that can turbocharge existing legacy systems in how and when recipients get paid.

From new, innovative card payment solutions (instant enrollment/activation, cardless ATM, etc.) to the latest digital programs all ensuring the fastest, most secure, and most reliable money movements focused on reducing costs and execution timetables, Rellevate is uniquely qualified to address the needs of the Public Sector.

Rellevate's digital pay platform is built for superior, seamless engagements, and is redefining how State Governments, Cities, Municipalities, School Districts, and Nonprofit organizations interact with their recipients and drive faster, more secure digital transactions from e-wallets including Google Pay, Apple Pay, and Samsung Pay.

In Fall 2022, Rellevate was selected by the State of Georgia Department of Human Services (DHS) to: execute the rollout of the **\$1 Billion Dollar Cash Assistance Program**. The program provided cash assistance to eligible Georgians who were enrolled in Medicaid, SNAP, PeachCare for Kids®, and/or TANF. As a part of the implementation, the State of Georgia was interested in incorporating its "Go Green" Initiative to move eligible benefit recipients to online resources and communications. The goal was to implement the program on a tight timeline to disburse funds efficiently to millions of Georgians that needed it, and measure results. The program was implemented in less than 3 weeks and supported more than **3 million Georgians**.

We are actively developing and implementing innovative programs across the U.S. for a variety of Public Sector clients. We are ready to engage to learn more about your Public Sector disbursement needs and share with you how we can assist.

Visit us at www.rellevate.com to learn more!



WELCOME TO OUR NEW MEMBER

Lightpath

PRESIDENT'S CLUB
MULTI-YEAR WINNER★

Cablevision Lightpath LLC - The Lightpath Network consists of over 20,000 route miles of fiber providing connectivity to over 15,000 service locations, 100+ data centers, 7 cable landing stations, and all major cloud providers. Lightpath LLC services include: Internet, Ethernet, Wavelengths, Dark Fiber, Private Networks, Voice, LP FlexNet, DDoS Protect, Managed Security, and Managed WiFi.

For additional information regarding Cablevision Lightpath LLC please contact Chris Belsky, Enterprise Sales Account Manager at chris.belsky@lightpathfiber.com.



When your organization faces a severe cyber incident, will you be ready? The speed of your response, as well as the effectiveness of your tools and playbooks, will determine how quickly you can recover. Extend the capabilities of your team by putting the world-class **vendor-agnostic** Unit 42 Incident Response and Cyber Risk Management teams on speed dial. Unit 42 is on the approved vendor panel of more than **70 major cybersecurity insurance carriers**.

Here's how the Unit 42 Retainer works:

- You purchase a set number of credits that can then be used for Unit 42 Incident Response and/or Cyber Risk Management services.
- Each retainer service request is subtracted from your total prepaid credits

Unit 42 incident response experts are available 24/7 to help you quickly investigate critical security incidents and eradicate threats, so you can recover and get back to business fast.

A diagram illustrating the Unit 42 service flow. It consists of three main sections arranged horizontally. The first section, on the left, is titled "Assess and Test Your Security Controls" and features a yellow circular icon with a shield and keyhole. Below the icon is a list of assessment services. The second section, in the center, is titled "Respond in Record Time" and features a red circular icon with a magnifying glass. Below the icon is a list of response services. The third section, on the right, is titled "Transform Your Security Strategy" and features a blue circular icon with a gear. Below the icon is a list of strategy services. A horizontal gray arrow points from the first section to the second, and another arrow points from the second to the third.

If you would like to have a discussion about Unit 42 or the report please contact bstagg@paloaltonetworks.com to schedule a meeting.

Atlantic City Electric Reminds Customers About Available Energy Assistance As Temperatures Dip

- Federal, state and local energy assistance programs offer customers access to millions of dollars in grants to help pay for winter energy bills

by Frank Tedesco, Senior Communications Specialist for Atlantic City Electric An Exelon Company

Winter brings colder temperatures, which leads to increased energy use and higher energy bills. Atlantic City Electric reminds customers to take advantage of billing assistance programs, including the Low-Income Home Energy Assistance Program, or LIHEAP, a federally funded program that helps limited-income households with their home energy bills. Customers should not wait for winter heating bills to arrive before applying for help - LIHEAP is a first come, first serve program and is only available until funding runs out.

LIHEAP provides grants in varying amounts (up to \$931) with no payback required, based on a household's income, type of fuel and type of dwelling. Homeowners, renters, roomers, and subsidized housing tenants may also be eligible. Customers do not have to be behind on their bills to receive a grant. South Jersey customers can apply for LIHEAP energy assistance through the [Department of Community Affairs](#) website, by contacting their local [LIHEAP Agency](#), or by calling 800-510-3102. Residents also can access the Department of Community Affairs [self-screening tool](#) to help determine what energy assistance benefits they may qualify for.

"With winter weather officially here, customers should prepare for potential spikes in energy bills as we warm our homes and businesses," said Morlon Bell-Izzard, senior vice president of Customer Operations and chief customer officer for Pepco Holdings, which includes Atlantic City Electric. "We understand that rising energy costs and inflation continue to impact our customers and the upcoming holiday season brings additional pressures. We are here to help and remain committed to supporting those facing difficulties through payment and energy assistance programs."

If customers do not meet LIHEAP requirements and are having difficulty paying their energy bills, [Atlantic City Electric Customer Care](#) is also available to help by offering:

- Flexible payment arrangements that offer tailored payment plans
- Extending payment periods for balances
- Connecting customers with energy assistance funds
- [Budget Billing](#), which averages payments over a 12-month period and helps avoid seasonal spikes and provides a consistent monthly bill.

Customers can contact Atlantic City Electric at 800-642-3780 or visit [atlanticcityelectric.com/EnergyAssistance](#) for more information.

Other programs assisting Atlantic City Electric customers include:

- The **Universal Service Fund (USF)** helps ensure energy bills are more affordable for eligible customers. Eligibility requirements for USF recently changed providing customers who previously may not have been eligible to now participate. The Fresh Start arrearage forgiveness portion of the program also is now open to past participants. Call 800-510-3102 or visit [energyassistance.nj.gov](#) for information.
- **New Jersey SHARES** is a nonprofit corporation that provides assistance to income eligible customers. Visit [njshares.org](#) or call 866-657-4273.
- The **Payment Assistance for Gas and Electric (PAGE)** program provides relief on natural gas and electric bills for limited-to moderate-income customers experiencing a temporary financial crisis. Customers can call 732-982-8710 or visit [njpoweron.org](#).
- **Lifeline** is a utility assistance program that offers \$225 to persons who meet certain income guidelines. Utility customers as well as tenants whose utility bills are included in their rent can call 800-792-9745 for details.

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Atlantic City Electric Reminds Customers About Available Energy Assistance As Temperatures Dip (continued)

To learn more about Atlantic City Electric, visit [The Source](#), Atlantic City Electric's online newsroom. Find additional information by visiting atlanticcityelectric.com, on Facebook at [facebook.com/AtlanticCityElectric](https://www.facebook.com/AtlanticCityElectric), and on Twitter at twitter.com/AcEleCconnect. Atlantic City Electric's mobile app is available at atlanticcityelectric.com/MobileApp

Atlantic City Electric is a unit of Exelon (Nasdaq: EXC), a Fortune 250 company and the nation's largest utility company, serving more than 10 million customers. Atlantic City Electric provides clean, safe, reliable and affordable energy service to approximately 565,000 customers in southern New Jersey.



Save The Dates And Join Us!

by MRA International

January 24th-26th, 2024, TECHSPO at Harrah's Atlantic City, NJ

- Booth #'s 420 & 422
- NJASA - New Jersey Association of School Administrators
- New Jersey's premiere educational technology training and exhibition conference for school leaders

MRA International is a leading technology expert and a value-added HP Power Services and HPE Partner with over 20 years of experience providing unique IT solutions and turn-key results to the public sector.

As a full-service facility with all the benefits of a local, family-owned company, we consistently provide top-notch personal service. We always lead with our client's best interests in mind and accelerate their success by serving as a trusted partner who understands their business goals and stays one step ahead on new technologies to provide buying recommendations and best support their ongoing operations. With MRA Warranty Services- our expert technicians will repair or replace your computing device. MRA's expert configuration and deployment services bring you fast, accurate, and globally standardized IT solutions.

For more information, please contact the MRA Sales Team:

Email: sales@mrainternational.com

Phone: (732) 222-0997



Top Three Local Government Challenges

by Joanne Goodstadt, Marketing Manager for PKA Technologies, Inc.

The plight of the local government entity is a unique one. They are tasked with providing ground-level services and amenities to people who work right alongside them.

Let's look at the top 3 local government tech challenges.

Challenge 1: Aging Infrastructure, Obsolete, Inefficient Processes

Aging IT infrastructure and obsolete, inefficient processes can have several negative effects on local government. Chief among them is a decrease in efficiency and productivity. Working with outdated systems and processes takes longer. This can lead to delays in service delivery and increased costs. Customer satisfaction plummets and trust is frayed. Old infrastructure is more vulnerable to cyberattacks. This exposes sensitive data to increased risk. Fraud becomes a greater concern. In addition, aging IT infrastructure and obsolete processes can put them at a disadvantage in terms of competing for economic development. This stagnation can even affect a local government's reputation.

Challenge 2: Incorporating and Readyng Teams for AI Integration

Local governments face a few challenges as they incorporate AI and ready their teams for AI integration into their technology infrastructure. Foremost among these is a lack of expertise. AI is a complex and rapidly evolving field and in-house expertise to develop, implement, and manage these solutions is in short supply. Aside from human resource deficiencies, general resources are always stretched thin. AI solutions can be expensive to develop and implement, and many local governments have limited budgets. Financial constraints can make it difficult for local governments to keep up with the latest AI technologies and to deploy AI solutions at scale. These solutions can prove complicated to implement. They require significant computing power and data storage. Assuming an AI solution is selected and implemented, who's going to train the team to use it effectively? Despite these challenges, AI has the potential to transform local government. AI can help local governments to improve the efficiency and effectiveness of their services, to make better decisions, and to better serve their constituents.

Challenge 3: Protecting Data Access and Privileges: Trust in Gov't.

As with any enterprise, it doesn't take much to lose stakeholder trust. Factor in that you're the local DMV or city hall clerk, and the effect of a data breach can be catastrophic. The public sector typically must do at least the same as the private sector regarding technology solutions, but on a tighter budget. Challenges range from implementing strong data security measures to fortifying defenses by educating employees about data security and privacy. This is just the start. Encryption, firewalls, and other security measures are necessary but not cheap. Factor in security policies, access controls, and disaster recovery plans and the plate just gets fuller.

Tackling the Challenges

At PKA, we value partnerships and understand the importance of public trust. With decades of experience working with local government, we can take our understanding of what's next and make it your "what's now." If you're experiencing any of these challenges in your local government work, let's talk. Reach out today <https://www.pkatech.com/contact>



Nationwide® FastPay makes submitting payroll and census data faster and easier



Introducing **FastPay**, our fully digital payroll submission system.

It's designed to:



Secure participant information



Save time



Improve accuracy



Eliminate manual entry

FastPay gives you the option to:

- Add or edit employment dates to update participant records
- Submit a debit ACH payment with just a few steps
- View and manage saved payrolls
- Choose from four submission methods to fit your needs

Import payroll tool

- Start with contributions in an exported file from your payroll software
- Create a reusable configuration based on your own file format to import with little to no manual entry

Copy payroll tool

- Select from previously submitted details to carry over contribution amounts
- Sort participants and edit details for ease of balancing

Payroll invoice tool

- Begin a payroll with a set pay date based on your payroll calendar
- Generate expected contribution amounts for the current pay date

Manually key payroll tool

- Create a payroll detail by manually keying participants and contribution amounts

Getting set up with FastPay is fast and easy.



NRSCONTR@nationwide.com or



1-877-496-1630, option 3

Nationwide Retirement Solutions and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties (NACo). More information about the endorsement relationships can be found online at nrsforu.com.

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NRM-I9313AO-NX (09/23)

FEMA's BRIC Program Allocates \$137 Million For Building Codes

by NACo

As communities continue to grapple with the implications of climate change, the need for resilient infrastructure has never been more critical. This urgency has been recognized at the federal level, manifesting in an increased emphasis by FEMA and the White House on ensuring that federally assisted infrastructure and infrastructure grant recipients utilize up-to-date building codes. To aid jurisdictions working to meet these criteria, FEMA just announced a remarkable financial boost aimed at fostering robust building code adoption and enforcement. Communities can utilize this funding to advance hazard-resistant construction while increasing their competitiveness for future infrastructure grants.

A glimpse into the funding windfall

This fiscal year, FEMA's Building Resilient Infrastructure and Communities (BRIC) program is allocating \$137 million specifically for building code activities under a new 'Codes Plus Up' program. This funding avenue is structured to provide up to \$2 million per state and territory and \$25 million for tribal communities, all aimed at supporting communities seeking to adopt or update their codes to more current editions and improve their implementation. These grants support communities seeking to bolster their competitiveness for the bulk of BRIC funding — hundreds of millions in competitive grants for mitigation projects. Of the technical factors FEMA evaluates in ranking projects, resilient codes provide one the greatest boosts.

The crux of building code adoption

FEMA views the adoption and effective implementation of current, hazard-resistant building codes as one of, if not the most, effective resilience measures. The Agency previously found that widespread adoption of current editions of the International Codes® (I-Codes®) could avoid \$600 billion in losses from earthquakes, hurricanes, and flooding. The National Institute for Building Sciences found that adopting current I-Codes® editions saves \$11 for every \$1 invested through earthquake, flood, and wind mitigation benefits, while retrofitting 2.5 million homes in the wildland urban interface to the International Wildland Urban Interface Code® could provide a nationwide benefit-cost ratio as high as \$8:1.

Navigating the funding landscape

The allocation under the Codes Plus Up is not just a financial resource; it's a call to action for states, territories, and tribal communities to fortify their built environment. The range of eligible activities for BRIC funding encompasses:

- Acquisition of print or online publications to bolster building code activities.
- Training and certification for code officials, inclusive of programs like the International Code Council's When Disaster Strikes Institute.
- Technological upgrades like electronic permitting, virtual inspection technology, and remote building codes administration.
- Building department accreditation and consulting services for activities related to building codes, including adoptions and updates.

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FEMA's BRIC Program Allocates \$137 Million For Building Codes

(continued)

Webinar: Accessing FEMA's dedicated \$137M for code-related BRIC grants

To ensure communities are well-equipped to leverage these resources, [the Code Council held a webinar featuring FEMA's BRIC program lead](#). This session provided a detailed walkthrough of the BRIC program, its application process, and how to align your department's needs with the funding criteria.

Ready to dive in?

The journey towards [securing BRIC funding](#) begins with understanding the pre-application deadline in your state — some of which could be just weeks away — identifying your jurisdiction's building/fire department's needs, and initiating conversations with your states' Mitigation or Emergency Management Officer. State applications are due to FEMA by Feb. 29, 2024. The Code Council is tracking state-specific timelines at www.iccsafe.org/bric. Local governments must apply for BRIC funding through their states.

Need more insights or assistance in framing your grant application? Reach out to federalgrants@iccsafe.org or [schedule a consultation](#) with the Code Council's energy and resilience project manager, Stella Carr.

Additional information is available in the [FY2023 BRIC program fact sheet](#), while general questions about the BRIC program can be directed to the appropriate [State Hazard Mitigation Officer](#) or [FEMA Regional Office](#).

As we delve into this new chapter of bolstered resilience, the pathway carved by the Codes Plus Up initiative under BRIC is an invitation to build a safer, more sustainable future.



BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at
(609) 394-3467 or loren@njac.org

[Click here for an application](#)

Webinars

Supercharge Documentation & Efficiency with AI

January 10, 2024 2:00 p.m.—3:00 p.m. EST

[**Register**](#)

To be competitive, organizations must invest in staff and give them the tools to be effective. Counties are embracing advanced automation and emerging technology to support their workforce, resulting in lower turnover, increased revenue and better outcomes. In particular, the Bells AI documentation assistant can cut documentation by around 50%, reducing the burden on staff and supervisors. Join us for a webinar with Grace White, Chief Quality Officer, MHMR of Tarrant County, TX and Chris Yakscoe, Director, Bells AI, Netsmart for a focused conversation on Bells and advanced automation technology.



Building a Behavioral Health Continuum of Care: The Role of Elected Officials and I/DD Directors

January 11, 2024 2:00 p.m. -3:00 p.m. EST

[**Register**](#)

Counties play a critical role in supporting community members living with behavioral health conditions or experiencing a behavioral health crisis. To build an effective and robust behavioral health system, counties need strong leadership to promote dialogue in the community and implement programs and policies that benefit all residents. This webinar will highlight two local leadership roles: county elected officials and intellectual and developmental disability (I/DD) directors. Attendees will engage in a panel discussion with representatives of these roles to learn about how elected officials and I/DD directors can identify solutions and cultivate support for sustainable, accessible behavioral health care.

This webinar is hosted by the National Association of Counties (NACo) in partnership with the National Association of County Behavioral Health and Development Disability Directors (NACBHDD). It is the first in a series of three webinars that will spotlight specific kinds of local leaders and how they can leverage their unique roles to advance behavioral health care.

Transforming Communities: County-Level Solutions for Mental Health and System Challenges

January 22, 2024 2:00 p.m.—3:00 p.m. EST

[**Register**](#)

Falcon is a behavioral health consulting and management firm that works to provide solutions for counties in the intersection between justice system and community care. Falcon provides expertise to counties to assess their systems of care and transform them to achieve better justice, public health, and safety outcomes.

This presentation will focus on the following topics:

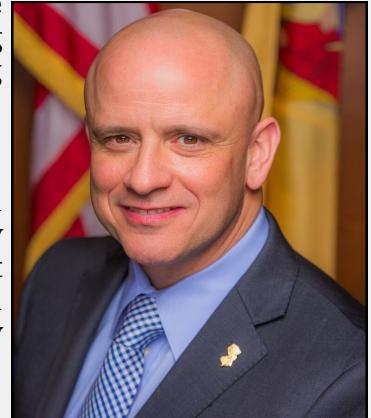
- The Sequential Intercept Model to include the continuum of care in the community
- Necessary components of and process through the continuum of care
- Identifying and addressing the areas of vulnerability in your system of care
- Wellness for staff and clients across the continuum of care



FROM THE EXECUTIVE DIRECTOR

I hope all is well and that you find the strength and determination to keep at least one of your New Year's resolutions until at least Groundhog Day. As we begin planning for an outstanding 2024, make sure to mark your 2024 calendars for the upcoming dates and events for the New Jersey Association of Counties (NJAC).

NJAC'S ANNUAL CONFERENCE COMMITTEE KICK-OFF MEETING 1/19 In-Person
Don't miss the opportunity to serve on NJAC's conference committee as we begin planning for a fantastic celebration of county government set for May 1st through May 3rd at Caesars in Atlantic City. The Committee is hosting an in-person meeting at 11:00 a.m. on *January 19th* at NJAC's office located at 150 West State Street in Trenton, so please let us know if you're interested in helping prepare for county governments' premiere event.



NJAC'S REORGANIZATION MEETING 1/26 In-Person

We look forward to seeing you at the swearing-in of NJAC's 2024 board of directors, executive officers, and Hunterdon County Commissioner Shaun Van Doren as NJAC's 83rd President at 11:00 a.m. on *January 26th* in the Senate Chambers of the State House in Trenton. You're also welcome to join us for a terrific lunch at the historic Masonic Temple immediately following the reorganization meeting.

John G. Donnadio, Esq.

NJAC ANNUAL CONFERENCE WORKSHOP PROPOSALS DUE 02/16

We're currently accepting proposals for annual conference workshops. Space is limited, so please submit your proposal no later than *February 16th* to Loren Wizman by email at loren@njac.org. To make sure that our elected officials, administrators, finance officers, purchasing officials, planners, engineers, attorneys, public works employees, accountants, and other county officials actively participate in our conference, the conference committee will give priority consideration to workshops approved for continuing education credits by the appropriate State agencies and the Rutgers University Center for Local Government Services.

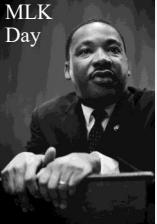
1. Workshop sessions should be educational and informative, and 50-60 minutes long.
2. Proposals should include the name, title, and organization of those presenting.
3. Proposals should contain a title and one-page informative summary of the workshop.
4. Proposals should include handouts, power-point presentations, and other materials.
5. Proposals should be submitted by *February 16th*.

We'll make sure to notify you in writing of the time, location, and other important details concerning your workshop well in advance of the conference.

CONTINUING EDUCATION SERIES OF VIRTUAL WORKSHOPS 2/21, 4/17, 7/10, 9/18, & 10/30

Please make sure to mark your calendars with the above dates and stay tuned for additional details about our series of free virtual workshops. These educational and informative seminars will include key discussions on important county matters. We plan to secure continuing education credits for all (5) workshops and will provide sponsors with the opportunity to showcase their businesses with additional details to follow shortly.

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
	 1 Happy New Year	2	3	4 Experience the Battle of Princeton 01/07 9:30a.m.-1:00p.m. Mercer Street <i>Princeton Mercer County</i>	5 Come From Away 8:00p.m. State Theatre <i>New Brunswick Middlesex County</i>	6
 vs. 1:00p.m. MetLife Stadium <i>East Rutherford Bergen County</i>	8	9	10 Paint Like Bob Ross 01/13 2:00p.m.-5:30p.m. Propagate Studio <i>Stewartsville Warren County</i>	11 Ram First Frontier Circuit Finals Rodeo 01/13 3:30p.m.-7:30p.m. Cowtown Rodeo <i>Pilesgrove Salem County</i>	12 Marshall Charloff & The Purple Xperience 8:00p.m. Scottish Rite Auditorium <i>Collingswood Camden County</i>	13 Wild-Con 10:00a.m.-5:00p.m. Convention Center <i>Wildwood Cape May County</i>
14 Disney on Ice Presents Find Your Hero 12/15 1:00p.m. Prudential Center <i>Newark Essex County</i>	15  MLK Day	16 Jersey Shore Spring Home Show 01/20 & 1/21 Brookdale Community College <i>Lincroft Monmouth County</i>	17 Jersey Shore Comic Book Show 1/21 Elks Lodge <i>Toms River Ocean County</i>	18 Titanic Movie 7:00p.m. UnionPAC <i>Rahway Union County</i>	19 Jersey City Whiskey Fest 01/20 1:00p.m.-9:00p.m. Harborside Atrium <i>Jersey City Hudson County</i>	20 Kricket Comedy Show 6:00p.m.-10:00p.m. Scotland Run Golf Club <i>Williamstown Gloucester County</i>
21 Ruben & Clay 7:00p.m. Levoy Theatre <i>Millville Cumberland County</i>	22 NJYC Winter Concert 1/21 4:00p.m.-6:00p.m. RidgePAC <i>Basking Ridge Somerset County</i>	23 The Pool & Spa Show Convention Center <i>Atlantic City Atlantic County</i>	24	25  8:00p.m. MAYOPAC <i>Morristown Morris County</i>	27 Fire & Ice Festival 10:00a.m. High Street <i>Mt. Holly Burlington County</i>	
28 Ringling Bros. & Barnum & Bailey Circus 2:30p.m. Amerant Bank Arena <i>Pompton Lakes Passaic County</i>	29 Garden State Winter Fest 01/27 & 1/28 Conservatory-County Fairgrounds <i>Augusta Sussex County</i>	30 Winter Festival 1/28 10:00a.m.-6:00p.m. Clinton Guild <i>Clinton Hunterdon County</i>	31			